



**ROCK and ROLL**

**YOUR WAY to the**

**GRAND DIAMOND  
JUBILEE**

*Grand Diamond  
Jubilee • L/H*

# Produce \$25,000 APV ... You're on Your Way to the **GRAND DIAMOND JUBILEE!**



## **ONE WEEK LEFT!**

Get ready to “Rock and Roll” your way into the New Year! By producing \$25,000 APV during the Grand Diamond Jubilee, October 16 – November 25, 2006, you will be inducted into the Life/Health “Hall of Fame” as a Grand Diamond or Honorary Grand Diamond achiever!

It takes effort to be a Grand Diamond Jubilee winner ... but focusing on writing one more Winner’s Score can make it happen! Use the following tips to help you become a “star” producer:

- **Keep your goal – \$25,000 APV or more – in front of you.**
- **Stay in your activities.** Writing a Winner’s Score or more during the week depends on setting appointments, asking for referrals and going the extra mile. Know what you need to do to accomplish your goals.

- **Think like a winner.** Focus on having fun and keeping positive! It is easier to achieve your goal when you remember what is at stake.

### **Get Ready to Play Hard!**

Grand Diamond Jubilee winners will be whisked away to a weekend in Chicago fit for a “rock star,” January 5-7, 2007! You’ll “live like a star” at the Hard Rock Hotel ... dine and dance with Life/Health “celebrities” at The Shedd Aquarium ... and, best of all, receive your Grand Diamond or Honorary Grand Diamond during this unforgettable weekend!

Set your sights high during this final week, and you’ll be on your way to Life/Health “fame.” Wrap up your Grand Diamond during the Jubilee and you will be on your way to a “superstar” experience unlike any other.



**It's Grand Diamond Jubilee Time ...  
Get Ready for a "Show" You'll Never Forget!**



# ROCK and ROLL

## YOUR WAY to the

# GRAND DIAMOND JUBILEE

October 16 - November 25, 2006

Catch the beat to achieve your WCS Grand Diamond Award during this program that takes our winners to the famous Hard Rock Hotel in Chicago ... and a prestigious black-tie dinner and dance at the world-renowned Shedd Aquarium! There, you'll be rockin' with the fishes while you tell your story of how you soared to stardom as a Jubilee winner during one of our most exciting programs of the year!

To make sure you can join in on the fun, keep the following in mind during the remaining weeks of the Grand Diamond Jubilee:

- **Focus on referrals.** Referrals are easier to close than cold calls ... helping you to produce more APV in less time.

- **Be Monday Ready.** Have five or more appointments scheduled for the next Monday by check-in on Friday. Start the week out strong with a minimum of \$3,000 APV.
- **Make it a team effort.** Form a Master Mind Alliance with your manager and your significant other. Sharing your goal with others will help you achieve it.
- **Have fun!** The Grand Diamond Jubilee is one of the most rewarding programs of the year. Enjoy your time in-field during these important weeks ... and you'll be enjoying a weekend in Chicago in return, January 5-7, 2007!

**Rock to the Top of Our Charts ...**  
**Make This Jubilee Your Greatest Hit!**







Life/Health

# *Route 66 Week*

**Dare to be great during Route 66 Week!**



August 11-16, 2008

  
**COMBINED**  
INSURANCE  
Let's make this easy.™



# BE FORTUNATE FOR YOUR SWEETHEART

Sweetheart Week - HIS  
February 6-11, 2006



# BE FORTUNATE FOR YOUR SWEETHEART

**“Tell me and I'll forget; show me and I may remember;  
involve me and I'll understand.”**

– Chinese Proverb

Asian-style fans like those on this page symbolize the future and prosperity. During **Sweetheart Week – HIS, February 6-11, 2006**, take time to **Be Fortunate for Your Sweetheart**. Reflecting on positive qualities in others – and yourself – will make you appreciate what you have ... and lead you toward paths of good fortune.

America is a melting pot, a blend of cultures and traditions from around the world. Philosophies are similar across many cultures ... and we've gone to the Far East to gather insights that can apply to you – and your performance – during Sweetheart Week – HIS. Study these Chinese Proverbs for inspiration and “good fortune”!

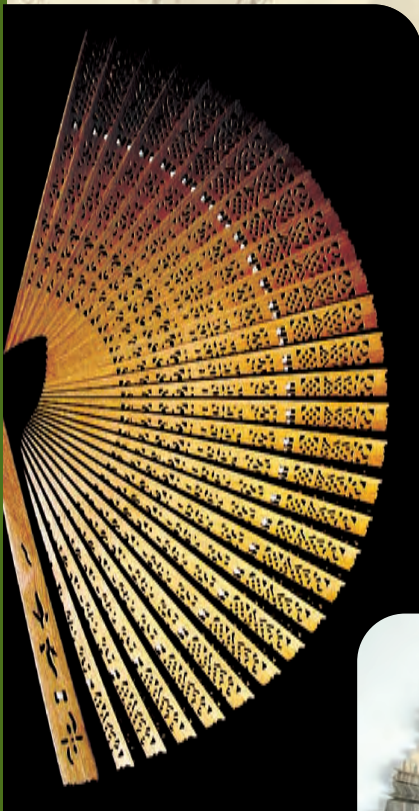


**By Tom Hall**  
(Guest Editorial)

- **A book tightly shut is but a block of paper.** Open your sales kit, your self-help literature ... study each and every day to enhance your skills.
- **A single tree makes no forest; one string makes no music.** Teamwork is key ... learn from your managers and peers ... work together ... we are fortunate to have one another!
- **If you get up one more time than you fall you will make it through.** Persistency will help you achieve your goals ... make one more call, set one more appointment – you can win for HIM this week!

Turn to your sweetheart this week for support – **Be Fortunate for HIM** ... your husband, brother, uncle, boyfriend, son, nephew ... the special man in your life that you treasure! **One Mission ... One Team ... Play to Win** for your sweetheart in 2006 – with a personal best – during Sweetheart Week – HIS!

**When Good Fortune  
Finally Comes,  
No One Can Ever Stop It**







# BE FORTUNATE FOR YOUR SWEETHEART

Sweetheart Week – HIS is one of those special weeks throughout the year when you get to tell that extraordinary man in your life how much you enjoy sharing your life with him. Get Monday Right, and you could be bringing some fantastic prizes home to your sweetheart! Keep going strong through the entire week, and you and your sweetheart will be enjoying even more rewards!



## MONDAY

**Produce ... \$1,000-\$2,999 APV on Monday (AGENTS ONLY)**

**Win ... Your "To Go" Box!**

Outfitted in a traditional Chinese take-out box, your "To Go" box features two packages of Asian flavored teas, 1 oz. mandarin body lotion and 1 oz. mini green tea scented travel candles. Tucked inside, you'll find a natural river stone that could bring you good luck for years to come!

**OR ... 2,000 Success Points!**

**OR**

**Produce ... \$3,000-\$4,999 APV on Monday**

**Win ... Your Relaxation Basket!**

Your unique gray wooden box comes complete with an eye pillow, bath salts, scented potpourri stones and a soap bar. Brew the enclosed two packets of green tea, light the green tea candles and let your stress just melt away!

**OR ... 4,500 Success Points!**

**OR**

**Produce ... \$5,000 or More APV on Monday**

**Win ... Your Fresh Flowers Certificate!**

An ancient Chinese proverb said, "Add a flower to a bouquet" – making improvements on already great things drives us closer to perfection. Your sweetheart will love it when you surprise him with fresh flowers – making your already great thing even better!

**OR ... 7,500 Success Points!**

